Mid–Market Enterprise GRC Automation Starter Kit

S SPRINTO

Move from recurring fire drills to always-on readiness.

A practical, mid-market-friendly playbook to introduce automation across risk, audit readiness, evidence collection, and reporting without adding headcount.

Inside, you'll get:

- Executive-ready checklists for the first 30/60/90 dayst

- First automations to implement for each function

- Sprinto automation capabilities - integrations, alerts, approvals (for Sprinto customers)

Automation Readiness Scorecard

Program Foundations

We have a defined control catalog mapped to our current frameworks

We know our audit cadence (internal/external) and evidence timelines

We maintain an inventory of systems, vendors, identities, and data flows

Data & Integrations

Cloud (AWS/Azure/GCP), HRIS, IdP/SSO, code repos, ticketing are integrated or integratable

We can export evidence from systems via APIs or native reports

We can centralize artifacts with immutable logs and timestamps

Workflow & Ownership

Each control/test has an owner, SLA, and escalation path

Risk, audit findings, and exceptions are linked to controls

Stakeholders (security, IT, HR, Eng, Legal) collaborate in one hub

Reporting

Executives receive a periodic risk & compliance digest (e.g., weekly)

Shareable posture/trust reports exist for customers and auditors

We metricize readiness (auto-tested controls %, reused evidence %, mean resolution time)

Audit Readiness & Evidence

🎯 Goal

End audit fatigue by keeping evidence fresh and mapped continuously.

- Connect source systems: HRIS, IdP/SSO, cloud, device mgmt, code repos, ITSM

- Automatically collect system evidence with timestamps, store it immutably, and tag it to controls

- Define evidence reuse rules (cross-map controls across frameworks)

- Schedule evidence collection cadences by control (e.g., weekly/monthly)

- Enable automated control tests and drift detection on high-risk areas

- Auto-assign remediation tasks with due dates and escalations; track SLA compliance

✅ Outcome

predictable audits, fewer last-minute chases, faster closeout

> ## Sprinto capabilities (for Sprinto customers)
>
> 300+ integrations; integrated evidence collection; evidence reuse across frameworks; automated control testing; real-time dashboards; findings management

FIRST AUTOMATIONS

Risk Management

🎯 **Goal**

Make risk continuous, not quarterly

- Import or seed your risk register; align the scoring model to the business impact

- Map controls to risks; update residual risk automatically from control health

- Ingest vulnerability signals (incl. KEV-flagged CVEs) to auto-create/adjust risks

- Set risk treatment workflows with owners, approvals, and SLAs

- Publish executive dashboards that show inherent vs. residual risk and trends

- Auto-assign remediation tasks with due dates and escalations; track SLA compliance

✅ **Outcome**

Early detection, faster treatment, credible board reporting

Sprinto capabilities (for Sprinto customers)

multi-register risk, live control mapping, dynamic scoring, AI-guided insights, executive dashboards

Vendor Risk Management

🎯 **Goal**

Continuous oversight across the vendor lifecycle

- Automatically discover vendors and classify their criticality and data sensitivity

- Collect and track AOCs, certificates, and pen test letters with expiry alerts

- Continuously monitor breach/news signals; flag high-risk changes

- Run lightweight periodic reassessments, auto-remind vendors, and centralize communications

- Roll up vendor risk posture for exec and audit consumption

✅ **Outcome**

fewer blind spots and faster due diligence with less manual follow-up

Sprinto capabilities (for Sprinto customers)

vendor library, AI-assisted scoring, continuous monitoring/ breach watch, automated workflows, collaboration hub

Reporting & Executive Visibility

🎯 Goal

Replace ad hoc slides with auto-generated, defensible reporting

- Publish live dashboards for leadership, covering coverage, failing controls, and SLA breaches

- Automate weekly email digests to stakeholders with top risks and actions due

- Maintain a shareable trust/posture page for customers and auditors.

- Standardize audit reports; export evidence bundles in minutes.

✅ Outcome

consistent, on-demand visibility and faster deal cycles

Sprinto capabilities (for Sprinto customers)

dynamic dashboards, unified reporting, shareable reports/trust, questionnaire automation for RFPs

30/60/90 Day Automation Plan

Timeframe	Focus	Key Actions	Outcome
Days 0–30	Integrations + Baselines	Connect HRIS/IdP/Cloud/Repos/ITSM; import policies & existing controls; set up control catalog; define owners & SLAs; quick wins for evidence reuse.	Centralized data + first reusable evidence
Days 31–60	Workflow + Controls	Turn on automated tests for Tier 1 controls, enable drift detection, start vendor classification, seed the risk register, and publish the first executive dashboard.	Always-on audit readiness + visible SLAs
Days 61–90	Scale + Optimize	Expand frameworks, automate reassessments, refine scoring, enable digests, standardize audit templates, and measure time saved and SLA adherence.	Scaled coverage with measurable ROI

> 💡 **TIP**
>
> Track % auto-tested controls, evidence reuse %, and mean time to close tasks as north-star metrics

Budget & ROI: Where Automation Pays Back

Budget Reality: Most mid-market teams are asked to do more with less. Automation targets the repetitive load, reallocates scarce analyst time to risk-first work, and reduces findings that derail audits.

Use the companion ROI calculator (Excel) to size outcomes for your environment. Suggested inputs are the number of frameworks/audits, evidence items per audit, hours per item, % automatable, hourly loaded cost, findings avoided, and vendor due diligence volume.

Track hours saved, cost saved, audit cycles shortened, evidence reuse %, % auto-tested controls, SLA adherence, and risk treatment lead time.

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Implementation Worksheet (Print & Use)

Evidence & Audit Readiness

- Map frameworks and cross-map overlapping controls

- Define evidence collection cadence per control

- Turn on drift detection for high-risk areas

- Standardize audit templates and sharing

Risk

- Customize risk scoring (impact, likelihood, velocity)

- Link risks ↔ controls; enable auto updates from control health

- Set treatment SLAs and approvals

- Publish exec-grade risk dashboards

Vendors

- Import vendor list; classify criticality & data sensitivity

- Track AOC/certificates with expiry alerts

- Enable breach/news monitoring

- Schedule periodic reassessments

Reporting

- Publish dashboards; schedule weekly digests

- Stand up a trust/posture page

- Create audience-specific reports (board, auditors, customers)

Why Sprinto for Mid-Market GRC Automation

- Scale without scaling headcount—automation across evidence, tests, workflows, and vendor/risk programs

- Compliance that fits your business—customizable workflows and BYO program mapping

- Unified platform—audits, risks, vendors, policies, and reporting in one system

- Executive-ready dashboards and shareable reports to keep leadership and customers aligned

And more. Check it out for yourself:

BOOK A DEMO

SPRINTO

If you're looking for an automated compliance platform to help maximize your cyber security budget, talk to Sprinto's experts today! Sprinto is a compliance automation platform that helps organizations much like yours get compliance-ready in as short a time as possible.

Get Demo →